



Marc Oedekoven

Managing Director

Marc Oedekoven studied Political Economics at the universities of Bonn (Germany), Aix-en-Provence (France) and Muenster (Germany) obtaining the degree of a Master of Economics from the latter university. He also holds an MBA from Ashridge Management College (UK).

Marc started his business career at Lufthansa Cargo in 1998 as Key Account Manager. He then acted as Manager Strategic Airline Alliances, developing a new brand for a worldwide leading airfreight alliance consisting of Lufthansa Cargo, Singapore Airlines Cargo, Japan Airlines Cargo and SAS Cargo. After that Marc worked as General Manager Intra-European Sales also being responsible for the co-operation with DHL/Deutsche Post Worldnet in Europe. Subsequently, Marc took over the position of the General Manager for the Middle East, Iran and Pakistan for Lufthansa Cargo in Dubai (U.A.E.). Since April 2006, Marc was promoted to become Vice President Sales and Managing Partner of Lufthansa Consulting responsible for Asia/Pacific and based in Singapore.

In November 2008, he joined Rhenus Logistics heading the German Airfreight operations. Since January 2010 he additionally took over the position of Deputy Division Manager Global Airfreight at Rhenus Logistics.

In autumn 2010, Marc founded KIBIX Logistics GmbH in Cologne (Germany).

Marc is also a lecturer at the European Business School in Oestrich-Winkel (Germany) as well as lecturer and examiner at the "École Supérieure de Commerce", Rouen (France). He recently published an article on Air Cargo Management within the Compendium "Introduction to Aviation Management".

In his free time, Marc enjoys playing tennis and golf. He likes deer hunting and skiing.

He is fluent in German, English, French and Spanish.